



AIP Funding Information

The Following is a thorough email regarding funding via the AIP grant program

In short:

The mats could be funded as part of eligible work. Airports and prime contractors are familiar with standard AIP grant requirements. This airfield mat would normally be an item within the AIP construction projects that is procured by the airport's contractor...

----- Original Message -----

From: "Mark Beisse" <Mark.Beisse@faa.gov>
To: echoadvice.com
Cc: <Rick.Marinelli@faa.gov>; <John.L.Rice@faa.gov>;
<Ben.Castellano@faa.gov>; <Barry.Molar@faa.gov>; <Jim.Borsari@faa.gov>;
<Jane.Mehrtens@faa.gov>
Sent: Wednesday, June 06, 2001 4:21 PM
Subject: AIP Eligibility of Airfield Mat

> Subject: AIP Funding for my product
> Date: 5/23/01 11:27 PM
>

> Jane Mehrtens,
> How are you? I am writing in reference to a product that my company
Has invented, patented and had reviewed by the FAA. The department
that reviewed my product was the "Safety and Operations Division" in
Washington. They learned about my product and its value to an airport
for safety and cost savings. After review they sent me a letter
clearing it for sale to all U.S. airports with no objections.
I attended a trade show in Mississippi this month to show my product
For the first time and everyone was interested in purchasing it. I
even made sales during the show to 3 airports. Everyone was asking if
my product will be approved for AIP funding. Two FAA inspectors that
attended the show said that they thought it would be with no problem.
They said I should look into getting a letter from a department like
yourself. If this is possible, I would like to invite you to visit my
website to learn more about my product. www.EchoAdvisory.com It would
be a great help to simply show a letter to any potential customers
that AIP funding will cover my product. There is a similar product that
has sold to one airport that was covered under the AIP program and my
product is far more superior.

Thank you for your time,
Echo Advisory, LLC

We reviewed your Web page about the airfield mat. There are
limitations on this eligibility under the Airport Improvement Program.

The background is grants are made to public agencies, and in some
cases, private entities, for capital planning and development of public
use airports in the National Plan of Integrated Airport Systems.
Typical work relative to the mat includes the construction, alteration,
and major repair of runways, taxiways or aprons (and site preparation,
guidance signs, and pavement lighting).

The mats could be funded as part of eligible work. Airports and prime
contractors are familiar with standard AIP grant requirements. This
airfield mat would normally be an item within the AIP construction
projects that is procured by the airport's contractor rather than an
airport directly. As such, you would not have to follow the AIP
competitive procurement process. I looked for the letter from our
Airport Safety and Operations Division, and did not find it, but such
is not necessary.

Maintenance is ineligible under the AIP. We have lower limits on
Grant amounts. Retrofitting facilities and equipment would not be a
common project. Since maintenance is not eligible, airports may want to
purchase the product using their revenue where it is to be used for
existing rather than new facilities. AIP funds do not cover even a
majority of capital costs of airports. So airport operators are very
accustomed to using their financing for operations.

My suggestion is you not try funding a stand-alone mat project under
The AIP. Advisory circulars for the Federal Aviation Administration
financial assistance projects are on our home page at
www.faa.gov/arp/510home.htm and the AIP projects must be consistent
with the standards. The airport certification safety inspectors of the
FAA ensure airports adhere to Title 14, Code of Federal
Regulations, Part 139.

Please let us know if you have comments or questions on the above.

> _____ Reply Separator _____
> Subject: Re:AIP Funding for my product
> Author: Jane Mehrtens
> Date: 5/31/01 4:13 PM
>

> Your e-mail has been sent to Mark Beisse of the Airports Program
Guidance Branch for response. You should be hearing from him in the
near future.

> _____ Reply Separator _____